



ILM LEVEL 3 QUALIFICATIONS IN FIRST LINE MANAGEMENT



Institute of Leadership
& Management

ILM/L3QIFLM/0707

Introducing the qualifications

The ILM Level 3 Award in First Line Management, ILM Level 3 Certificate in First Line Management, and ILM Level 3 Diploma in First Line Management are qualifications that have been specially designed to give practising or aspiring first line managers a solid foundation in their formal development as a manager.

The Award is a concise qualification which gives an introduction to the basic skills, knowledge and understanding required by today's first line manager. The mandatory unit 'Solving Problems and Making Decisions' is designed to develop practical techniques for tackling managerial problems and making decisions from gathering and interpreting information through to the effective communication of outcomes.

The Certificate provides a more comprehensive programme that builds and broadens the skills and knowledge

gained in the Award (please note candidates may join the Certificate directly and are not required to undertake the Award as a prerequisite). Here organisational change is explored, giving participants a deeper understanding of this critical workplace issue and providing them with the tools to plan for and deal with organisational upheaval. The crucial skill of time management is also explored in the fourth mandatory unit for the Certificate.

The Diploma develops a very comprehensive range of management skills, providing learners with the broad body of knowledge required by a first line manager. The qualification builds on the Award and Certificate, though is more suited to the practising manager. (Please note candidates are not required to undertake either the Award or Certificate as prerequisites and may join Diploma programmes directly). The additional

mandatory units cover business communication – writing for business and making presentations – creativity and innovation for the workplace as well as information gathering and analysis, and managing customer service.

Flexibility – all candidates are able to choose from a diverse range of optional units to build their qualification – the Award, Certificate or Diploma (see the tables below and overleaf). This high level of flexibility allows individuals or their employers to custom build a qualification focusing on the key areas of first line management that are most relevant to the demands of a specific role, industry or organisation. From managing health and safety to planning change in the workplace, the ILM First Line Management qualifications can be fully tailored to meet the varying needs of learners across all employment sectors.

Qualifications overview

	Level 3 Award in First Line Management	Level 3 Certificate in First Line Management	Level 3 Diploma in First Line Management
Notional credit value*	• Minimum 5 credits	• Minimum 20 credits	• Minimum 37 credits
Guided learning	• Minimum 34 hours	• Minimum 120 hours	• Minimum 220 hours
Duration	• Completion within one year	• Completion within two years	• Completion within three years
Structure	<ul style="list-style-type: none"> • Induction – one hour • Tutorial support – at least two hours • One mandatory unit with a credit value of 2 • Optional units with a minimum total credit of 3 	<ul style="list-style-type: none"> • Induction – two hours • Tutorial support – at least four hours • Four mandatory units with a combined credit value of 7 • Optional units with a minimum total credit value of 13 	<ul style="list-style-type: none"> • Induction – two hours • Tutorial support – at least seven hours • Nine mandatory units with a combined credit value of 13 • Optional units with a minimum total credit value of 24
Assessment – mandatory units	• Work-based assignment	• Work-based assignment, plus • Change management report	• Work-based assignment, plus • Change management report, plus • Innovation project, plus • Presentation
Assessment – optional units	Depending on the units selected, a choice of: work-based assignments, reflective reviews, knowledge reviews, oral presentations, role-play/scenarios, written reports or centre-devised alternatives		
Entry requirements	There are no formal entry requirements but participants will normally be practising or aspiring first line managers with the opportunity to meet the assessment demands and have a background that will enable them to benefit from the programme		

* All references to credit ratings refer to an ILM notional credit rating, pending the introduction of the English Qualification and Credit Framework which will ratify/revise these ratings. One credit is equivalent to a nominal ten hours of learning time



ILM LEVEL 3 QUALIFICATIONS IN FIRST LINE MANAGEMENT

Overview of units

Ref	Unit title	NCV*	Mandatory
M3.01	Solving problems and making decisions	2	A C D
M3.02	Understanding change in the workplace	2	C D
M3.03	Planning change in the workplace	2	C D
M3.04	Achieving objectives through time management	1	C D
M3.05	Writing for business	1	D
M3.06	Managing creativity and innovation in the workplace	1	D
M3.07	Obtaining information for effective management	2	D
M3.08	Managing customer service	1	D
M3.09	Giving briefings and making presentations in the workplace	1	D
M3.10	Introduction to leadership	2	
M3.11	Building the team	1	
M3.12	Motivating to perform in the workplace	2	
M3.13	Developing yourself and others	2	
M3.14	Managing conflict in the workplace	1	
M3.15	Managing stress in the workplace	1	
M3.16	Managing the employment relationship	2	
M3.17	Recruiting, selecting and inducting new staff in the workplace	3	
M3.18	Coaching and training your work team	2	
M3.19	Providing quality to customers	2	
M3.20	Planning to work efficiently	2	
M3.21	Organising and delegating	1	
M3.22	Managing projects	2	
M3.23	Managing health and safety at work	3	
M3.24	Understanding organisations in their context	2	
M3.25	Understanding culture and ethics in organisations	2	
M3.26	Managing performance	1	
M3.27	Working with costs and budgets	1	
M3.28	Managing the efficient use of materials	1	
M3.29	Managing the effective use of equipment	1	
M3.30	Understanding the communication process in the workplace	1	
M3.31	Influencing others at work	1	
M3.32	Communicating one-to-one at work	1	
M3.33	Effective meetings for managers	2	
M3.34	Understanding workplace information systems	1	
M3.35	Marketing for managers	1	

* Notional credit value

Candidates must complete the associated mandatory units for their qualification, marked A = Award, C = Certificate and D = Diploma, then choose from the remaining units to make up the required minimum credit value – check with your centre for further advice.

Learning resources

ILM offers learning providers a range of support materials for the ILM Level 3 First Line Management qualifications:

- **ILM Super Series 5** (published by Elsevier, April 2007) A fully revised fifth edition of this text-based open learning material which provides a direct match to each unit
- **Unit assessments.** A range of ready-to-use assessments, complete with mark sheets, covering units and clusters of units
- **Videos.** Choose from 'Teams that Work' and 'Vision for Change'. Both videos feature real case studies, not actors, and are supplied with full support materials

ILM membership

All learners gain free studying membership of ILM for one year. Designed to help candidates get the most from their course and advance their management career, studying membership gives access to a wide range of specialist support and development materials and services. Once registered, candidates can activate their ILM studying membership online at www.i-l-m.com/activate. At any time candidates can upgrade to become a full ILM professional member – giving an additional range of membership services and the use of post nominal letters (e.g. AInstLM).

Contact ILM www.i-l-m.com

The ILM Qualification and Membership teams are dedicated to providing the very best in customer care. If you need guidance on any aspect of leadership and management development, whether at an individual or organisational level, contact ILM.

For information on any aspect of ILM qualifications and learning resources contact **01543 266867** or e-mail **customer@i-l-m.com**

For information on ILM membership contact **01543 26686** or e-mail **membership@i-l-m.com**

Customer Services

Stowe House
Netherstowe
Lichfield
Staffordshire
WS13 6TJ
T 01543 266867
F 01543 266893